**SIA Module worksheet week 6**

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| Seminar **Questions** (to check and/or develop your relevant knowledge on investment appraisal) | **Answers** (write here in your own words & underline key concepts) | e.g. **Illustrate** from last year’s case study – find this data in the annual report of the target company or the exemplar assessment | NB - **Find** the equivalent data for the assessment case study you are tasked with analysing from available data |
| 1. What are the main risks attached to business acquisitions? |  | Which of these do you think applied in the case study last year? |  |
| 1. Why do business risks differ from one company/sector to another? |  | What were the main business risks identified by the target company? |  |
| 1. How can risks be identified, analysed and mitigated? |  | Were key risks identified for the business acquisition in the exemplar for last year’s case? |  |
| 1. Define the following terms    1. Revenue synergy    2. Cost synergy    3. Managerial synergy    4. Financial synergy    5. What if? analysis |  | Find assumptions in the exemplar:   * 1. Revenue synergy   2. Cost synergy   3. Managerial synergy   4. Financial synergy   5. What if? analysis |  |